



**PT. Coco Total Karbon Indonesia**  
Coconut shell charcoal briquettes factory  
Jl. M.Unus KM 1.5, Soroyudan  
Magelang 56172, Central Java, Indonesia  
6285328727291 export@charcoal.pro

## Proforma Invoice

# :  
Date :

### Consignee

Name :  
Company :  
Address :  
City/State :  
Country :  
Phone :  
Email :

**Shipped by** : to be advised  
**Port of Loading** : Semarang  
**Port of Discharge** : to be advised  
**Stuffing Date** : to be advised  
ETD : to be advised  
ETA : to be advised  
Shipping Line : to be advised

**Pallets** : without pallets

Bill of Lading : to be advised

**Downpayment** : 50% from invoice

Container Number : to be advised

**Balance payment** : Balance 5 (five) days before staffing

Seal Number : to be advised

**Shipping terms** : EXW Factory

Container Type : 1 X 20' FCL

**Production schedule** : Production is scheduled to

Type	Size	Packaging	KGS	MB	USD/KG	TOTAL USD
Super Premium	<b>Cube 25/72pcs</b>	10 Master box+1 kg Inner Box	18,500	1850		0.00
	<b>Inner plastic</b>	1 kg plain, HD 5µ, tape seal, 1 gr silica gel				
	<b>Inner Box</b>	1 kg DC250gsm+E flute K150/M125+OPP 4 colors (CMYK)				
	<b>Master Box</b>	10 kg craft, K150/M125/K150 Single Wall, B flute, 1 color				

Total weight/box: 18,500 kg 1,850 kg 0.00

Shipping 0.00  
Paid 0.00

**Downpayment 0.00**

Payment should be settled in FULL AMOUNT

**Bank** : Bank Central Asia

**SWIFT** : CENAIJAXXX

**Bank address** : Jl. MH Thamrin No. 1. Menara BCA, Jakarta, Indonesia

**Branch** : KCU Magelang

**Account number** : 122 5050 939

**Account name** : PT COCO TOTAL KARBON INDONESIA

Magelang, Indonesia

Gatot Wibowo  
PT COCO TOTAL KARBON INDONESIA



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#### Contract Terms and Conditions to Invoice #

from

This terms and conditions are the integrated part of the invoice issued by PT Coco Total Karbon Indonesia (referred to as the manufacturer, factory, or PT Coco Total Karbon Indonesia) and this contract has been made between PT Coco Total Karbon Indonesia (Indonesia) in the person of the director **Gatot Wibowo** hereinafter called the Seller, or manufacturer, or factory, or PT Coco Total Karbon Indonesia and

represented by

hereinafter called the Buyer or Consignee.

#### The Subject

The Seller undertakes to manufacture and supply, and the Buyer undertakes to accept and pay for the products: coconut charcoal, in briquettes made in Indonesia on the terms of this contract at the prices of the specification written in the proforma invoice, which is an integral part of the contract. This contract comes into force after the Buyer has transferred the advance payment for the goods. By transferring downpayment the Buyer agree with this terms and conditions.

#### Payment Terms

Payment should be made in full amount as indicated in the proforma invoice or invoice.

All payments must be made by SWIFT transfer with charges designated as OUR (the payer bears all fees). Payments made with BEN (beneficiary pays fees) or SHA (shared fees) will not be accepted as full payment and will be required to fulfill the total amount due.

#### Downpayment

50% from invoice

#### Balance payment

Balance 5 (five) days before staffing

If the balance payment is not received in full before the end of container stuffing, the manufacturer reserves the right to hold or unload the container. All respective costs will be borne by the buyer.

Shipping costs are billed on separate invoices with a due date in accordance with the shipping line's policy and terms

If the buyer delays payment for shipping, the factory reserves the right to add a penalty to the shipping payment in line with penalties imposed by the shipping lines.

If payment in full is not received three weeks before the vessel arrives at the port of discharge (POD), the factory reserves the right to cancel the order and sell the goods to another buyer. In this case, the buyer's downpayment will be forfeited.

The Buyer's obligation to pay the balance amount is absolute and unconditional. This payment shall not be subject to any delay, set-off, counterclaim, or deduction, including but not limited to, any claims related to product quality, quantity discrepancies, or any other disputes between the Parties

#### Validity of Invoice

This invoice is valid for 5 working days from the date of issuance.

If payment is not received within this period or received not in full amount, the invoice may be subject to adjustment or cancellation.

#### Production Schedule

Production schedules will only be confirmed once the full payment or required downpayment is received.

Production is scheduled to

Standard production time is 10 working days for a 20 ft container and 14 working days for a 40 ft container.

Production time and schedule may change without prior notice depending on the availability of raw materials, supply and delivery of packaging materials, and printing of packaging.

The factory reserves the right to extend the production schedule if raw materials do not meet quality standards or if production is rejected by the quality control team.

Any delays in payment may affect the estimated time of delivery (ETD) and expected time of arrival (ETA).

Shipping schedule is depends on the respective shipping lines and can be changed by shipping lines without prior notice.

#### Incoterms

EXW Factory as per Incoterms 2020.

#### Quality and Quantity

The buyer has the right to inspect the goods upon receipt. Any claims related to the quality or quantity of the products must be made within 7 days of receiving the goods.

After this period, the buyer will be deemed to have accepted the goods as is, and no further claims will be accepted.

Any disputes regarding product quality or quantity that may result in compensation must be mutually agreed upon by both parties.

Compensation, if applicable, will be resolved during the next shipments, either through a discount or by adding additional goods to the container.

The Manufacturer guarantees the following ash content specifications based on product type:

Platinum: Ash content 1.4% - 1.9%

Super Premium: Ash content 1.6% - 2.2%

Premium: Ash content 1.6% - 2.5%

The moisture content of the briquettes can be up to 8%, measured using the ASTM D1762-84 (2021), Section 7.2 method.

Sampling should be conducted randomly from the entire batch and should be reasonably representative at least 0.1% of total volume

As this is a natural product, a natural fluctuation up to 5% from the stated standards may occur.

Testing for both ash and moisture content must be carried out in a laboratory accredited by KAN (National Accreditation Committee – Indonesia) for compliance with ISO 17025 standards.

Testing for the other parameters should be done by written mutual agreement of both parties.

#### Force Majeure

PT Coco Total Karbon Indonesia shall not be held liable for any delays or failure to fulfill its obligations under this agreement due to events beyond its reasonable control, including but not limited to natural disasters, strikes, wars, or transportation delays.

#### Trade mark

The Manufacturer produces goods under the Buyer's brand as specified. However, all rights to the brand, including intellectual property and trademarks, belong solely to the Buyer. The Manufacturer holds no responsibility for any disputes or claims related to the ownership or registration of the brand.