

# **Incoterms®**

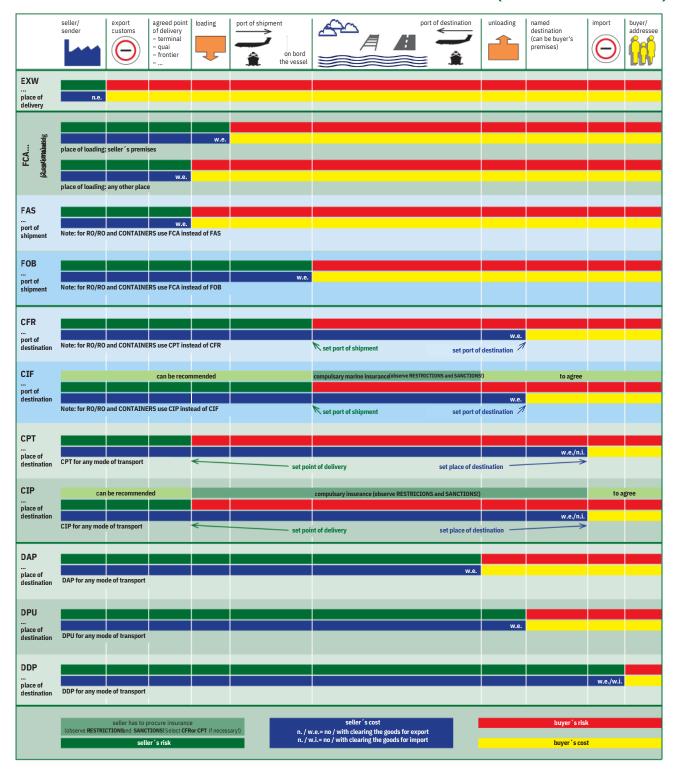
### for coconut shell charcoal (shisha charcoal)

Term	Our charcoal factory do the following	The buyer bears all risk
EXW (EX Works)  our charcoal factory in Magelang jl. Mayor Unus KM 1.5 Magelang, Indonesia	place the shisha charcoal at the disposal of the buyer at our factory, not loaded on any collecting vehicle.	when the goods have been placed at the seller's premises.
FCA (Free CArrier) our charcoal factory in Magelang jl. Mayor Unus KM 1.5 Magelang, Indonesia	deliver the goods to the named carrier at the seller 's premises and <b>load</b> them <b>on the means of transport</b> provided by the carrier, cleared für export.	when the goods have been delivered to the carrier at the named place (loaded vehicle).
FCA (FreeCArrier) (named place, i.e. any other place)	deliver the goods to the named carrier at any other place, cleared for export. The seller is <b>not</b> responsible for unloading.	when the goods have been delivered unloaded at the carrier.
FAS (Free Alongside Ship) (named port of shipment )	place the goods alongside the vessel at the named port of shipment, cleared for export.	when the goods have been delivered alongside the vessel at the named <b>port of shipment</b> .
FOB (Free On Board) (Semarang or Surabaya)	deliver the goods on board the vessel at the named port of shipment (mostly Semarang or Surabaya) and bear all risks of loss of or damage until that moment.	when the goods are on board the vessel nominated by him.
CFR (Cost and FReight) (named port of destination)	deliverthegoods on board the vessel at the <b>port of shipment (Semarang or Surabaya).</b>	when the goods are on board at the <b>port of shipment</b> and must receive the goods from the carrieratthe named <b>port of destination</b> .
CIF (Cost,InsuranceandFReight) (named port of destination )	- in addition to CFR - procure <b>marine insurance</b> (only with minimum cover (Clause C) including 10% anticipated profit) during the carriage.	when the goods are on board at the <b>port of shipment</b> and must receive the goods from the carrieratthe named <b>port of destination</b> .
CPT (Carriage Paid To) (named place of destination)	deliver to the carrier nominated by him and pay the costs of carriage necessary to bring the goods to the named place of destination.	when the goods have been delivered to the carrier and must receive them from the carrier at the named place.
CIP(CarriageandnsurancePaid to) (named place of destination)	- in addition to CPT - procure <b>cargo insurance</b> (with maximum cover (Clause A) including 10% anticipated procarriage. If there are <b>RESTRICTIONS</b> and / or <b>SANCTIONS</b> against the provisioning of insurance cover, <b>CPT</b> should be chosen!	when the goods have been delivered to the carrier of the carrier of the carrier at the named place.
DAP (Delivered At Place) (named place of destination)	bear costs and risks until the goods are placed at the disposal of the buyer on the arriving means of transport <b>ready for unloading</b> at the named <b>place</b> of destination.	when the goods - not cleared for import - have been placed, not unloaded from any arriving means of transport.
DPU (Delivered at Place Unloaded) (named place of destination unloaded)	place the goods - <b>unloaded</b> from the arriving means of transport - at the named <b>place</b> of destination.	when the goods - not cleared for import - have been placed at the named <b>place</b> of destination <b>unloaded</b> from the arriving means of transport.
DDP (Delivered Duty Paid) (named place of destination)	bear costs and risks (including any duty for import) involved in bringing the goods at the named place in the country of destination.	when the goods - cleared for import - have been placed at the named place of destination, <b>not unloaded</b> from any arriving means of transport.



## Incoterms®

#### for coconut shell charcoal (shisha charcoal)



#### Mode of Transport (accomplishment with equivalent means of transport) and the applicable Incoterms®-Rules 2020

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Any mode of transport including multimodal transport	EXW FCA CPT CIP	Ex Works (named place) Free Carrier ( named place) Carriage Paid To (named place of destination) Carriage and Insurance Paid to ( named place of destination)	DAP DPU DDP	Delivered At Place ( named place of destination) Delivered at Place Unloaded ( named place of destination) Delivered Duty Paid ( named place of destination)		
sea and inland waterway transport	FAS FOB CFR CIF	Free Alongside Ship (named port of shipment) Free On Board ( named port of shipment) Cost and Freight ( named port of destination) Cost, Insurance and Freight ( named port of destination)				