

How To Get Free Samples of Coconut Charcoal Briquettes for Shisha and Hookah

written by Greg Ryabtsev - Charcoal Expert | April 23, 2020

Why you should always ask for samples of coconut charcoal briquettes and how to get them



How To Get Free Samples of Coconut Charcoal Briquettes for Shisha and Hookah

Why you should always ask for samples of coconut charcoal briquettes and how to get it

Before you buy a container of coconut charcoal briquettes, you have to check if the quality, shape, and size of the briquettes match your expectations.

The best way to do it is to check charcoal briquettes by yourself. Visiting a [coconut shell charcoal factory](#) is the best way to do it, but it will cost you money, time, and effort.

Most of the coconut charcoal factories are located in Central Java, Indonesia. And it takes quite a long time to come here, even by plane. Actually, if you already landed in Jakarta or Bali, it is just 50 minutes flight or 8 hours by train.

If you can visit the factory – you can test charcoal and see the production process. Besides, you can meet people who are running the factory and see in “their eyes”.

By the way, if you want to come – just let us know the dates and we will pick you up at the airport of Semarang of Yogyakarta

There is another good way to check the quality of charcoal without coming to the factory. It simply orders the coconut charcoal samples. No need to come to the factory.

How to order samples of shisha charcoal



cube coconut charcoal for shisha

Ordering samples is very easy. Just WhatsApp us at [+628118797070](tel:+628118797070) or email export@charcoal.pro with your address. Please do not forget to provide us with your zip/postal code. And, for sure, let us know what types of charcoal you need.

For example Super-premium & premium types (ash content 1.8% and 2.5 %, cube shape, size 25 mm). We will prepare & pack samples and will send them to you.

Coconut charcoal briquette samples of 1 to 3 kg are free. But delivery is paid for by you.

Why do we charge you the delivery cost? The answer is very easy – to protect our factory from fraud. There are many requests from guys who just want to get free charcoal for smoking shisha without any intention of buying it.

Delivery of samples is done by EMS (the cheapest) or by DHL (the most expensive).

What is the price of delivery samples?

The price for delivery depends on the EMS or DHL tariffs that change regularly. The average cost of delivering samples by EMS to Europe is 65 – 85 USD per kg. Delivery to the USA/Canada is 45-55 USD.

Delivery to UAE, and Saudi Arabia is 120-150 USD per kg

Since February 2022 delivery to Russia and Ukraine have been limited, and no FedEx, DHL, or EMS accepts those destinations. But we are still able to deliver to Russia. Once a month, we can send the package via Kazakhstan, which will be delivered by Sdek to Russia. The average cost is 85 USD per kg.

Update for 2026 – Shipping samples to Russia is available again via CDEK and EMS, cost of delivery is on average is 90-120 USD per 1 kg.

Payment for the delivery

To pay for the delivery is very simple. There are several options available:

1. direct **transfer to our bank account** in Indonesia. We make your invoice, and you transfer it directly from your account to ours. Please note that bank charges are on you. In some cases, if, for example cost of delivering shisha charcoal samples is 50 USD, bank charges can be 75 USD
2. Transfer via **PayPal**. It is a good and safe way to transfer payment. Our account in PayPal is export@charcoal.pro and registered under our factory name, PT Coco Total Karbon Indonesia
3. Another good option is to use **Western Union**. You can transfer via WU
4. Since 2026, we also accepted payment for hookah coal samples via **USDT**
5. Special for the Russian market, we can use the Bank Tinkoff account
6. **DHL** courier pickup. You can contact your DHL office and ask them to pick up samples from us. In this case, you pay directly to DHL in our country.

We do not make any profit from the sample delivery, and you pay “as it is”, without any margin from us.

If you are a DHL member, you can order via the DHL post-paid service. To do that, just let us know your DHL account number, company name, and delivery address. We will order DHL currier and after delivery to you, you will pay directly for DHL



coconut shell charcoal cubes

Can I pay after delivery or COD?

Sorry, but you have to pay before we send samples. As we are paying EMS directly at the time of shipping samples

What is the delivery time to my country?

Delivery time (if sent by EMS) to European countries is 7 to 14 days. To the USA/Canada is 10 – 16 days. To Russia is up to 18 days for it to reach Russia. To the UAE is 5 – 10 days. Actual delivery time depends on EMS and may vary.

How can I pay delivery of samples?

You can pay by direct transfer of money to our corporate bank account in Indonesia (Bank Mandiri or BCA). You can pay by Western Union or you can transfer via PayPal.

What is your ID in PayPal so I can transfer you the shipping cost

Our corporate PayPal ID is export@charcoal.pro.

Can you print samples of the inner/brand box?

Yes, we can print samples of the inner or brand box for you. Please keep in mind that high-volume printing (to fill the container) is done on the equipment called "offset printing". If you need only one piece of the box, it will be done on different equipment, called "digital printing".

Do you accept pay-on-delivery (COD)?

Well, only DHL accepts COD when you order pick up of samples directly from your side. All other delivery agents, CDEK, EMS, and FedEx, are not accepting cash on delivery